



**LEHIGH UNIVERSITY**

Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

(With Independent Auditors' Report Thereon)

# LEHIGH UNIVERSITY

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KPMG LLP  
1601 Market Street  
Philadelphia, PA 19103-2499

## Independent Auditors' Report

The Board of Trustees  
Lehigh University:

We have audited the accompanying consolidated financial statements of Lehigh University and its subsidiaries (the University), which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Lehigh University and its subsidiaries as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.



*Emphasis of Matter*

As discussed in Note 1(n) to the consolidated financial statements, in 2019, the University adopted new accounting guidance, Accounting Standards Update No. 2016-14 (ASU 2016-14), *Not-for-Profit Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

**Report on Summarized Comparative Information**

We have previously audited the University's 2018 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 24, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived before the adjustments to adopt ASU 2016-14. As part of our audit of the 2019 consolidated financial statements, we also audited the adjustments described in Note 1(n) that were applied to adopt ASU 2016-14 retrospectively in the 2018 consolidated financial statements. In our opinion such adjustments are appropriate and have been properly applied.

*KPMG LLP*

Philadelphia, Pennsylvania  
October 18, 2019

## LEHIGH UNIVERSITY

### Consolidated Statement of Financial Position

June 30, 2019

(with comparative financial information for June 30, 2018)

(In thousands)

<b>Assets</b>	<b>2019</b>	<b>2018</b>
Cash and cash equivalents (note 1(c))	\$ 50,690	58,037
Accounts receivable, net (note 6)	13,517	14,245
Prepaid expenses and other assets	9,883	13,734
Contributions receivable, net (note 9)	41,574	31,039
Notes receivable, net (note 7)	9,410	9,358
Investments (notes 3 and 5)	1,955,620	1,898,895
Funds held in trust by others	4,908	4,842
Property, plant, and equipment, net (note 8)	537,294	451,383
Total assets	\$ 2,622,896	2,481,533
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued expenses	\$ 49,709	46,702
Deferred revenues	18,592	23,862
Annuity payment obligations	18,118	18,100
Other liabilities (notes 11, 12, and 14)	102,422	59,226
Deposits held for others	1,179	1,217
Refundable federal student loan funds	1,359	1,434
Bonds, loans, and notes payable (note 11)	368,731	375,091
Total liabilities	560,110	525,632
Net assets (notes 4 and 10):		
Without donor restrictions	1,026,825	995,046
With donor restrictions	1,035,961	960,855
Total net assets	2,062,786	1,955,901
Total liabilities and net assets	\$ 2,622,896	2,481,533

See accompanying notes to consolidated financial statements.

**LEHIGH UNIVERSITY**

Consolidated Statement of Activities

Year ended June 30, 2019

(with summarized comparative financial information for year ended June 30, 2018)

(In thousands)

	2019		Total	2018
	Without Donor Restrictions	With Donor Restrictions		
Support and revenues:				
Tuition and fees, net (note 1(h))	\$ 196,477	—	196,477	197,046
Federal grants and contracts (note 1(e))	28,643	—	28,643	28,100
State and local grants and contracts (note 1(e))	7,526	—	7,526	7,214
Private grants and contracts	5,222	—	5,222	6,180
Contributions (note 1(e))	14,326	—	14,326	16,253
Investment return, net (note 3)	90,948	—	90,948	86,392
Auxiliary enterprises, net (note 1(i))	44,491	—	44,491	43,235
Independent operations (note 1(a))	11,441	—	11,441	21,974
Other sources	9,827	—	9,827	9,923
Net assets released from restrictions	3,161	(3,161)	—	—
<b>Total support and revenues</b>	<b>412,062</b>	<b>(3,161)</b>	<b>408,901</b>	<b>416,317</b>
Expenses:				
Salaries and wages	180,186	—	180,186	175,241
Employee benefits	59,508	—	59,508	61,178
Purchased services	35,753	—	35,753	34,458
Occupancy	34,274	—	34,274	32,999
Depreciation	29,997	—	29,997	28,549
Interest	13,636	—	13,636	13,886
Independent operations	10,458	—	10,458	11,054
Other business expenses	51,626	—	51,626	47,910
<b>Total expenses (note 13)</b>	<b>415,438</b>	<b>—</b>	<b>415,438</b>	<b>405,275</b>
<b>Operating (loss) income</b>	<b>(3,376)</b>	<b>(3,161)</b>	<b>(6,537)</b>	<b>11,042</b>
Nonoperating activity:				
Investment return, net (note 3):				
University	45,154	26,460	71,614	61,561
Independent operations	(262)	—	(262)	(2,606)
Gifts and trusts	2,582	51,440	54,022	32,779
Net assets released from restrictions and changes in donor intent	216	(216)	—	—
Change in fair value of interest rate swaps (note 12)	(9,262)	—	(9,262)	7,008
Postretirement plan changes other than net periodic benefit costs (note 14):				
University	(3,405)	—	(3,405)	941
Independent operations	(93)	—	(93)	50
Other	(3,465)	583	(2,882)	(635)
<b>Nonoperating income</b>	<b>31,465</b>	<b>78,267</b>	<b>109,732</b>	<b>99,098</b>
<b>Increase in net assets</b>	<b>28,089</b>	<b>75,106</b>	<b>103,195</b>	<b>110,140</b>
Net assets at beginning of year, as reported	995,046	960,855	1,955,901	1,845,761
Impact of change in accounting policy (note 1(n))	3,690	—	3,690	—
<b>Balance as of beginning of year</b>	<b>998,736</b>	<b>960,855</b>	<b>1,959,591</b>	<b>1,845,761</b>
<b>Net assets at end of year</b>	<b>\$ 1,026,825</b>	<b>1,035,961</b>	<b>2,062,786</b>	<b>1,955,901</b>

See accompanying notes to consolidated financial statements.

**LEHIGH UNIVERSITY**  
Consolidated Statement of Cash Flows  
Year ended June 30, 2019  
(with comparative financial information for year ended June 30, 2018)  
(In thousands)

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Change in net assets	\$ 103,195	110,140
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Gifts and trusts restricted for long-term investment	(41,258)	(29,411)
Noncash contributions	(1,690)	(4,553)
Investment earnings restricted for long-term investment	(727)	(360)
Net realized and unrealized gains on investments	(148,762)	(139,678)
Change in fair value of interest rate swap agreements	9,196	(5,716)
Payment of annuity obligations	1,337	1,320
Other nonoperating activity	1,791	251
Depreciation and amortization	31,057	30,020
Independent operations provision for uncollectible accounts	(86)	740
University provision for uncollectible accounts	186	77
Change in operating assets and liabilities:		
Decrease in accounts receivable	1,255	3,076
(Increase) decrease in contributions receivable	(10,535)	2,862
(Decrease) increase in accounts payable and accrued expenses	(840)	4,394
Decrease in deferred revenues	(1,580)	(1,492)
Increase (decrease) in annuity payment obligations	18	(331)
Decrease in deposits held for others	(38)	(129)
Increase in accrued postretirement benefit cost	5,941	1,305
Increase in prepaid expenses and other assets	(864)	(1,500)
Increase (decrease) in other liabilities	9	(1,288)
Net cash used in operating activities	<u>(52,395)</u>	<u>(30,273)</u>
Cash flows from investing activities:		
Proceeds from sale and maturity of investments	1,426,946	1,499,661
Purchases of investments	(1,334,497)	(1,387,477)
Student loans and other notes advanced	(1,464)	(966)
Independent operations loans advanced	(1,179)	(1,469)
Student loans and other notes collected	1,134	3,303
Independent operations loans collected	642	393
Purchase of land, buildings, and equipment	(80,822)	(55,895)
Net cash provided by investing activities	<u>10,760</u>	<u>57,550</u>
Cash flows from financing activities:		
Proceeds from issuance of indebtedness	—	2,307
Repayments of principal of indebtedness	(6,285)	(23,119)
Gifts and trusts restricted for long-term investment	41,258	29,411
Investment earnings restricted for long-term investment	727	360
Decrease in refundable loan funds	(75)	(584)
Payment of annuity obligations	(1,337)	(1,320)
Net cash provided by financing activities	<u>34,288</u>	<u>7,055</u>
Net (decrease) increase in cash and cash equivalents	(7,347)	34,332
Cash and cash equivalents at beginning of year	<u>58,037</u>	<u>23,705</u>
Cash and cash equivalents at end of year	<u>\$ 50,690</u>	<u>58,037</u>
Supplemental data:		
Cash paid for interest	\$ 13,959	14,341
Increase in accounts payable and accrued expenses for property, plant, and equipment	3,432	—
Increase in other liabilities for property, plant, and equipment	32,763	7,358

See accompanying notes to consolidated financial statements.

## LEHIGH UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

#### (1) Summary of Significant Accounting Policies

##### (a) Organization

Lehigh University (the University), an independent, nondenominational, coeducational university, is incorporated in the Commonwealth of Pennsylvania as a nonprofit corporation and is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. The University is accredited by the Middle States Association of Colleges and Schools.

Founded in 1865, the University has approximately 5,000 undergraduates within its three major units – the College of Arts and Sciences, the College of Business, and the P.C. Rossin College of Engineering and Applied Science – and approximately 1,800 students enrolled in graduate programs offered through these colleges and in the College of Education.

The University's subsidiary organization, LU Properties, LLC (LU Properties), a Pennsylvania limited liability company, serves as Manager for twenty-three limited liability companies that were established as a result of a real estate gift. The University is the sole member of all of the limited liability companies. As Manager, LU Properties is responsible for the strategic and operational aspects of the real estate investment. The results of their operations are shown as nonoperating investment return in the University's consolidated statement of activities.

LU Properties also serves as Manager for South River Investments LLC (South River) and So-Beth Funding LLC (So-Beth Funding). South River, a Pennsylvania limited liability company, was formed to own and develop certain real estate properties in the local community. The results of South River's operations appear in note 13, *Functional Allocation of Expenses*.

So-Beth Funding was formed to improve the condition of residential properties and quality of property management in the South Bethlehem community in order to create a more attractive and safe neighborhood for University students and the greater community. The results of So-Beth Funding's operations appear primarily as investment return in the University's consolidated statement of activities.

The Ben Franklin Technology Partners of Northeastern PA (BFTP) and Manufacturers Resource Center (MRC) are also wholly owned subsidiaries of the University. The results of their operations are shown as independent operations in the University's consolidated statement of activities.

BFTP is an entity that encourages public and private sector cooperation in stimulating economic growth. BFTP provides funds to its clients under the terms of its early stage loan programs and manufacturer grants. Considering the nature of the loans and collection history, BFTP has recorded an estimated allowance for doubtful collections.

MRC provides resources to help small and medium-sized regional manufacturing companies enhance their ability to compete successfully by providing consulting, education, and strategic partnering services.

The majority of the independent operations operating revenue reported in the University's consolidated statement of activities relates to BFTP and MRC revenue received in the form of federal and state grants, client fees for services, and investment return.



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### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

The assets and liabilities of all subsidiary organizations appear in the appropriate line items of the consolidated statement of financial position.

#### **(b) Basis of Presentation**

The accompanying consolidated financial statements of the University include all subsidiary organizations and have been prepared on the accrual basis of accounting and in conformity with U.S. generally accepted accounting principles (GAAP). All significant inter-organizational balances and transactions have been eliminated.

The University's consolidated financial statements are presented in accordance with the external financial reporting requirements for not-for-profit organizations, which include three basic financial statements and the classification of resources into two separate classes of net assets, as follows:

*Without Donor Restrictions* – Net assets that are free of donor-imposed restrictions. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Trustees or senior management.

*With Donor Restrictions* – This category includes net assets subject to donor-imposed restrictions that may be met by actions of the University or by the passage of time. Also included in this category are net assets subject to donor-imposed restrictions to be maintained permanently by the University. Donors of these assets generally permit the University to use all or part of the investment income on related investments for general or specific purposes in accordance with a Board approved spending policy.

Note 10, *Net Assets*, provides additional information regarding the composition of net assets with and without donor restrictions.

Nonoperating activities reflect transactions of a long-term investment or capital nature, including contributions restricted for acquisitions of facilities and equipment, contributions restricted with donor-imposed stipulations, change in the fair value of interest rate swaps, gains and losses on investments net of the University's spending policy, and certain postretirement benefits-related changes in net assets.

#### **(c) Cash Equivalents**

All highly liquid investments with an original maturity of three months or less, except those held for long-term investment purposes, are considered to be cash equivalents.

#### **(d) Investments**

Investments are stated at fair value or net asset value (NAV) as a practical expedient to fair value (note 5).

Unrealized gains and losses on investments are included in nonoperating investment return in the consolidated statement of activities.

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### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

The University's investments are exposed to various risks such as interest rate, market, and credit risks. Such risks, and the resulting investment security values, may be influenced by changes in economic conditions and market perceptions and expectations. Accordingly, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

#### **(e) Contributions and Government Grants**

Contributions received, including unconditional promises to give, are recognized as revenues when the donor's commitment is received. Unconditional promises to give are recognized at the estimated present value of the future cash flows, net of allowances. Allowances for uncollectible amounts are recorded based on management's estimate of realizability of the underlying pledges.

Unconditional contributions, gifts, and grants with no purpose or time restrictions are reported as revenues without donor restrictions. Contributions made towards long-lived assets are held as donor restricted until the asset is completed and available for use. At such time, the contribution is considered to be released from restriction and reclassified to net assets without donor restrictions. Contributions that are released from restriction within the year received are classified as net assets without donor restrictions. Gifts of noncash assets are recorded at their fair value.

A contribution, gift, or grant is conditional if an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets. The presence of both a barrier and a right of return or right of release indicates that a recipient is not entitled to the contribution until it has overcome the barrier(s) in the agreement. Conditional promises to give are not recognized until they become unconditional, that is, when the barrier(s) in the agreement are overcome.

Contributions from federal and state government agencies are included as federal and state grants and contracts in the consolidated statement of activities.

#### **(f) Split-Interest Agreements and Annuities Payable**

The University's split-interest agreements with donors consist primarily of annuity, life income, and charitable trusts for which the University serves as trustee. A majority of the assets held in these trusts are included in investments. Contribution revenues are recognized at the date the trusts are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The liabilities are adjusted during the term of the trusts for changes in the value of the assets and changes in the estimated present value of future cash outflows and other changes in the estimates of future benefits.

## LEHIGH UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

The annuities payable represent the net present value of future cash outflows over the annuitant's life expectancy, as required by the annuity agreements. The net present value is calculated using a discount rate range of 1.57% to 7.50%. The University is required by the laws of certain states to register and maintain reserves against charitable gift annuities. Such required reserves amounted to approximately \$11.3 million and \$11.1 million as of June 30, 2019 and 2018, respectively, and are reported within investments in the consolidated statement of financial position. Actual reserves meet or exceed the requirements and are invested in accordance with the laws of the state in which the University offers gift annuities. These assets are managed internally in a conservative and disciplined manner.

#### **(g) Property, Plant, and Equipment**

Property, plant, and equipment are carried at cost or at the fair market value at the date of the gift, less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of the related asset. Depreciation is not recorded on land or collections. Depreciable assets and lives generally are as follows:

Buildings	50 to 60 years
Equipment and books	5 to 10 years
Leasehold and other improvements	10 to 20 years

#### **(h) Tuition and Fees**

Tuition and fees are reported net of financial aid that effectively reduces the amount of tuition and fees collected from students. Net tuition and fees are recorded as revenue during the year that the related academic services are rendered. Financial aid amounts offset against gross tuition and fees for 2019 and 2018 were \$106.4 million and \$99.6 million, respectively.

#### **(i) Auxiliary Enterprises**

Auxiliary enterprises revenue, primarily from room and board, is reported net of financial aid that effectively reduces the amount collected from students. Net room and board revenues are reported in the fiscal year in which the academic programs and services are delivered.

#### **(j) Asset Retirement Liabilities**

The University recognizes a liability for legal obligations associated with asset retirements in the period in which the obligation is incurred if a reasonable estimate of the fair value of the obligation can be made. When the liability is initially recorded, the University capitalizes the cost of the asset retirement obligation by increasing the carrying amount of the related long-lived asset. The liability is accreted to its present value each period, and the capitalized cost associated with the retirement obligation is depreciated over the useful life of the asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the consolidated statement of activities.

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### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

#### **(k) Deferred Revenues**

Revenues received in exchange transactions for specific activities that have not yet taken place are recorded as deferred revenue. Significant components of deferred revenue include student tuition and educational fees received in advance of services to be rendered and unexpended advances of grant and contract revenues.

#### **(l) Use of Estimates**

The preparation of the University's consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated statement of financial position and the reported amounts of revenue and expense included in the consolidated statement of activities. Actual results could differ from such estimates. Significant estimates include alternative investments that are measured at NAV per share as a practical expedient for fair value, the postretirement benefit liability, the allocation of functional expenses, anticipated endowment distributions, and contributions receivable that are recognized at the estimated present value of the future cash flows, net of allowances.

#### **(m) Reclassifications**

Certain 2018 amounts have been reclassified to conform to their presentation in the 2019 consolidated financial statements.

#### **(n) Recent Accounting Pronouncements**

##### *(i) Presentation of Financial Statements of Not-for-Profit Entities*

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2016-14 (ASU 2016-14), *Not-for-Profit Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 is intended to improve the net asset classification requirements and the information presented in the consolidated financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. This guidance includes the presentation of two classes of net assets rather than the previously required three and enhanced disclosures about limits on the use of resources, liquidity, expenses, and underwater endowment funds. Additionally, this guidance requires expenses to be reported by both their natural and functional classification in one location. The University adopted ASU 2016-14 for its fiscal year ended June 30, 2019.

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Notes to Consolidated Financial Statements

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(with comparative financial information for June 30, 2018)

A recap of the net asset reclassifications driven by the adoption of ASU 2016-14 as of June 30, 2018 follows:

<b>Net Assets Classifications</b>	<b>ASU 2016-14 Classifications</b>		
	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total net assets</b>
As previously presented:			
Unrestricted	\$ 988,590	—	988,590
Temporarily restricted	—	397,169	397,169
Permanently restricted	—	570,142	570,142
Net assets as previously presented	988,590	967,311	1,955,901
Reclassifications to implement ASU 2016-14:			
Underwater endowments	6,456	(6,456)	—
Net assets, as reclassified	\$ 995,046	960,855	1,955,901

(ii) *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*

In June 2018, the FASB issued Accounting Standards Update No. 2018-08 (ASU 2018-08), *Not-for-Profit Entities (Topic 958) Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 is intended to assist entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and in determining whether a contribution is conditional. The University adopted ASU 2018-08 for its fiscal year ended June 30, 2019. This ASU did not significantly impact the University's consolidated financial statements.

(iii) *Revenue from Contracts with Customers*

In May 2014, the FASB issued Accounting Standards Update No. 2014-09 (ASU 2014-09), *Revenue from Contracts with Customers (Topic 606)*. ASU 2014-09 is intended to improve revenue recognition standards. The University adopted ASU 2014-09 for its fiscal year ended June 30, 2019. The University applied ASU 2014-09 modified retrospective method by recognizing the cumulative effect of initially applying ASU 2014-09 to the opening net assets balance at July 1, 2018. The cumulative effect of the adoption results in an increase of \$3.7 million to the beginning net assets balance. This ASU did not significantly impact the University's consolidated financial statements.

(o) **Prior Year Summarized Financial Information**

The consolidated statement of activities includes certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in

**LEHIGH UNIVERSITY**  
Notes to Consolidated Financial Statements  
June 30, 2019  
(with comparative financial information for June 30, 2018)

conjunction with the University's consolidated financial statements for the year ended June 30, 2018, from which the summarized information was derived.

**(2) Financial Assets and Liquidity Resources**

Financial assets and liquidity resources available within one year for general expenditures, such as operating expenses, scheduled principal payments on debt, and capital construction costs not financed with debt, at June 30, 2019 and 2018 are as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Financial assets:		
Cash and cash equivalents	\$ 28,693	34,528
Accounts receivable, net	12,917	13,645
Contributions without donor restrictions due in one year or less	6,673	8,495
Investments not subject to donor restrictions or board designations	<u>255,708</u>	<u>287,246</u>
	303,991	343,914
Liquidity resources:		
Commercial paper, \$75 million authorized, \$20 million outstanding on June 30, 2019 and 2018, respectively	<u>55,000</u>	<u>55,000</u>
Total available within one year	<u>\$ 358,991</u>	<u>398,914</u>

The University manages its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the University invests cash in excess of daily requirements in short-term investments. The University has both operating reserves and physical plant renewal and replacement reserves set aside to be drawn upon to meet its operating and contractual obligations. The reserves are held in the cash and cash equivalents line on the statement of financial position. The University is subject to certain debt covenants. Note 11, *Bonds, Loans, and Notes Payable*, provides additional information about the University's obligations under such covenants.

In addition, as of June 30, 2019, the University's governing board and senior management have designated \$422.6 million to function as endowment and \$207.7 million as long term investments. Although the University does not intend to spend from the board designated endowment or long term investment funds other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, these funds could be made available, if necessary. However, the endowment and long term investment funds contain investments with provisions that limit or prevent liquidation that would reduce the total investments that could be made available (note 5).

Distributions from endowments with donor restrictions for the fiscal year ending June 30, 2020 are anticipated to be approximately \$39.8 million. Such distributions will be funded from fiscal year 2020 net investment return and from endowment investment return earned in prior years if income is less than the

## LEHIGH UNIVERSITY

### Notes to Consolidated Financial Statements

June 30, 2019

(with comparative financial information for June 30, 2018)

University's spending policy. Note 4, *Endowment Net Assets*, provides additional information about the University's endowment spending policy.

Student loans receivable are not considered to be available to meet general expenditures because principal and interest on these loans are used solely to make new loans.

### (3) Investments

Investments by major category at June 30, 2019 and 2018 are as follows (in thousands):

	2019	2018
Short-term investments	\$ 100,496	132,093
Fixed income investments:		
U.S. government	188,595	175,888
Corporate	123,244	164,711
Other	3,099	3,312
Corporate stocks	15,556	14,359
Mutual and exchange-traded funds	168,505	163,528
Real estate	42,071	21,158
Alternative investments:		
Public equity	610,297	581,031
Absolute return	318,527	301,981
Private investments	381,257	336,968
Life insurance and other investments	3,973	3,866
Total investments	\$ 1,955,620	1,898,895

The University's investments are comprised of the assets of the University's endowment, assets supporting certain split interest agreements, and other investments for general operating purposes. Investments are reported at fair value or NAV as a practical expedient to fair value. Note 5, *Fair Value Measurements*, provides additional information about inputs used to determine fair value and about investments reported at NAV.

The majority of endowment and annuity fund investments are combined in investment pools with each individual account subscribing to or disposing of shares on the basis of the fair value per share. The investment objective is to maximize long-term total return through a combination of income and capital appreciation in a manner consistent with sound investment practices.

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The components of total investment return are reflected below (in thousands). Investment earnings at both June 30, 2019 and 2018 are net of investment expenses.

	<u>2019</u>	<u>2018</u>
Investment earnings	\$ 15,656	15,060
Net realized and unrealized gains	<u>146,906</u>	<u>132,893</u>
	162,562	147,953
Independent operations	<u>2,255</u>	<u>7,650</u>
Total	<u>\$ 164,817</u>	<u>155,603</u>

Investment return, as reflected in the consolidated statement of activities, consists of the following components (in thousands):

	<u>2019</u>	<u>2018</u>
Operating:		
Endowment spending distribution	\$ 66,871	66,083
Spending distribution – other	11,736	11,742
Other investment earnings	<u>12,341</u>	<u>8,567</u>
	90,948	86,392
Independent operations	<u>2,517</u>	<u>10,256</u>
Total operating	<u>93,465</u>	<u>96,648</u>
Nonoperating:		
Endowment spending distribution	883	775
Other investment losses (net)	(155)	(415)
Net realized and unrealized gains, net of spending distribution	<u>70,886</u>	<u>61,201</u>
	71,614	61,561
Independent operations	<u>(262)</u>	<u>(2,606)</u>
Total nonoperating	<u>71,352</u>	<u>58,955</u>
Total investment return	<u>\$ 164,817</u>	<u>155,603</u>



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#### (4) Endowment Net Assets

The University's endowment consists of approximately 2,800 individual funds established for a variety of purposes. Its endowment includes both donor-restricted funds and funds designated by the Board of Trustees or senior management to function as endowments (board-designated). Net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

From time to time, the fair value of assets associated with donor restricted endowment funds may fall below the original gift amount. Deficiencies of this nature are reported in net assets with donor restrictions. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of the new donor restricted contributions.

Underwater donor restricted endowment funds at June 30, 2019 and 2018 are as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Fair value of underwater endowment funds	\$ 91,662	106,359
Original endowment gift amounts	<u>95,813</u>	<u>112,829</u>
Underwater amounts	<u>\$ (4,151)</u>	<u>(6,470)</u>

Endowment funds include funds actively managed by the University as part of a single commingled investment pool as well as a limited number of individual funds that are separately invested or held in trust by others. The principal financial objective of the endowment pool is that the real purchasing power of the endowment principal should be preserved and, if possible, enhanced, to help ensure the University's financial future. The productivity of the endowment pool must strike a balance between the preservation of principal in real terms for perpetuity and supporting a spending policy that sustains the educational mission of the University.

The Prudent Investor Rule of the Commonwealth of Pennsylvania views investment prudence on the part of the fiduciary from the standpoint of the total portfolio. Therefore, any reasonable investment may be considered for endowment pool assets as long as the risk and return tradeoff of the entire portfolio is prudent. The University's investment policy includes a target asset allocation, well diversified among suitable asset classes that is expected to generate, on average, the level of expected return necessary to meet endowment objectives at a responsible level of volatility consistent with achieving that return. To monitor the effectiveness of the investment strategy of the endowment pool, performance goals are established to exceed the expected real rate of return, established benchmark indices, and the median return of comparable endowment funds.

Commonwealth of Pennsylvania law permits the University to allocate to operating income a minimum of 2% and a maximum of 7% of a three-year moving average of the market value of the endowed assets. Unless the terms of the gift instrument state otherwise, accumulated endowment gains may be spent over time by the University. Net gains in excess of the spending policy are reflected as nonoperating investment return activity.

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The University has an endowment spending policy based on 5% of a three-year moving average market value with a minimum increase of 0% per year and a maximum increase of 10% per year over the prior year's spending rate.

Any income earned in excess of the spending limit is reinvested while funds may be withdrawn from investment return earned in prior years if income is less than the spending policy provision. This is designed to insulate investment policy from budgetary pressures, and to insulate program spending from fluctuations in capital markets. Average annual spending rates per share were 5.1% for fiscal years 2019 and 2018, respectively.

Endowment net asset composition as of June 30, 2019 (in thousands):

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Donor-restricted endowment funds (corpus) \$	—	553,202	553,202
Board-designated endowment funds (corpus)	226,379	—	226,379
Accumulated gains on endowment funds	196,179	379,029	575,208
Total endowment net assets \$	<u>422,558</u>	<u>932,231</u>	<u>1,354,789</u>

Endowment net asset composition as of June 30, 2018 (in thousands):

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Donor-restricted endowment funds (corpus) \$	—	531,644	531,644
Board-designated endowment funds (corpus)	224,896	—	224,896
Accumulated gains on endowment funds	190,027	355,072	545,099
Total endowment net assets \$	<u>414,923</u>	<u>886,716</u>	<u>1,301,639</u>

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Changes in endowment net assets for the year ended June 30, 2019 (in thousands):

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Net assets, June 30, 2018	\$ 414,923	886,716	1,301,639
Investment return, net	41,519	63,336	104,855
Contributions and other additions, net	457	21,087	21,544
Endowment distributions	(28,848)	(38,906)	(67,754)
Other changes	(5,493)	(2)	(5,495)
Total change in endowment funds	<u>7,635</u>	<u>45,515</u>	<u>53,150</u>
Net assets, June 30, 2019	<u>\$ 422,558</u>	<u>932,231</u>	<u>1,354,789</u>

Changes in endowment net assets for the year ended June 30, 2018 (in thousands):

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Net assets, June 30, 2017	\$ 396,445	831,541	1,227,986
Investment return, net	49,938	68,552	118,490
Contributions and other additions, net	1,131	23,330	24,461
Endowment distributions	(29,871)	(36,987)	(66,858)
Other changes	(2,720)	280	(2,440)
Total change in endowment funds	<u>18,478</u>	<u>55,175</u>	<u>73,653</u>
Net assets, June 30, 2018	<u>\$ 414,923</u>	<u>886,716</u>	<u>1,301,639</u>

**(5) Fair Value Measurements**

The three levels of the fair value hierarchy are described below. The hierarchy gives the highest priority to unadjusted quoted or published prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements):

Level 1 – Unadjusted quoted or published prices in active markets that are accessible at the measurement date for identical assets or liabilities.

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Level 2 – Quoted prices for instruments that are identical or similar in markets that are not active and model-derived valuations for which all significant inputs are observable, either directly or indirectly in active markets.

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and are unobservable.

The hierarchy requires the use of observable market data when available. The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the measurement.

The following discussion describes the valuation methodologies used for assets and liabilities measured at fair value:

#### **(a) Short-Term Assets and Liabilities**

The carrying amount of student accounts receivable, accounts payable and accrued expenses, and the commercial paper component of the University's debt approximates fair value due to the short maturity of these financial instruments.

#### **(b) Notes Receivable**

Notes receivable are carried at face value less an allowance for doubtful accounts. A reasonable estimate of the fair value of loans receivable under student loan programs is not practical to determine because the federally sponsored loans are subject to significant government restrictions as to marketability, interest rates, and repayment terms. Because of the early stage nature of the companies to which program loans are provided by BFTP and the lack of a secondary market for such securities, it is not practical to determine their fair value.

#### **(c) Contributions Receivable**

The University values contributions receivable at fair value on the date the pledge is received using the present value of future cash flows. Contributions receivable are not measured at fair value subsequent to this initial measurement, because the discount rate selected for each contribution remains constant over time.

#### **(d) Funds Held in Trust by Others**

Funds held in trust by others are held and administered by outside trustees, with the University deriving income or a residual interest from the assets of such funds. Funds held in trust by others are recognized at the estimated fair value of the assets or the present value of the future cash flows when the irrevocable trust is established or the University is notified of its existence. As of June 30, 2019 and 2018, the inputs to fair value of these funds are classified as Level 2 or Level 3, depending on whether the assets will ultimately be distributed to the University.

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**(e) *Split-Interest Agreements***

Depending on the type of agreement, fair value measurements for split-interest agreements are performed either at inception or on a recurring basis. Fair value of the residual gift is generally based on the present value of expected future cash flows including payments to beneficiaries and investment return, and Level 3 inputs include the life expectancy of the donor and other beneficiaries as well as financial assumptions.

**(f) *Interest Rate Swaps***

The fair value of the University's interest rate swap obligation is based on valuations provided by an independent party, taking into account current interest rates and the current creditworthiness of the swap counterparties, which are considered Level 2 inputs to fair value.

**(g) *Investments***

Fair value of equity securities has been determined from observable market or published quotations, when available. Fair value for fixed maturity securities is based upon prices provided by the University's investment managers and custodian banks. Both the investment managers and the custodian banks use a variety of pricing sources to determine fixed maturity market valuations.

Estimated fair value of alternative investments that are not readily marketable is recorded at the NAV as provided by external investment managers as a practical expedient for fair value. The University reviews and evaluates the values provided by external investment managers and agrees with the valuation methods and assumptions used in determining the NAV of those investments.

Certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in the tables below are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

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The following table presents the University's fair value hierarchy for investments at June 30, 2019 (in thousands):

	Fair value measurements at reporting date using				Total
	Quoted or published prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Measured at NAV per share (or its equivalent)	
Short-term investments	\$ 100,496	—	—	—	100,496
Fixed income investments:					
U.S. government	157,513	31,082	—	—	188,595
Corporate	—	123,244	—	—	123,244
Other	—	3,099	—	—	3,099
Corporate stocks	15,556	—	—	—	15,556
Mutual and exchange-traded funds	168,505	—	—	—	168,505
Real estate	—	42,071	—	—	42,071
Alternative investments:					
Public equity	—	15,142	—	595,155	610,297
Absolute return	—	—	—	318,527	318,527
Private investments	—	—	—	381,257	381,257
Life insurance and other investments	3,958	15	—	—	3,973
Total investments	\$ 446,028	214,653	—	1,294,939	1,955,620

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The following table presents the University's fair value hierarchy for investments at June 30, 2018 (in thousands):

	Fair value measurements at reporting date using				Total
	Quoted or published prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Measured at NAV per share (or its equivalent)	
Short-term investments	\$ 132,093	—	—	—	132,093
Fixed income investments:					
U.S. government	139,320	36,568	—	—	175,888
Corporate	—	164,711	—	—	164,711
Other	—	3,312	—	—	3,312
Corporate stocks	14,359	—	—	—	14,359
Mutual and exchange-traded funds	163,528	—	—	—	163,528
Real estate	—	21,158	—	—	21,158
Alternative investments:					
Public equity	—	14,695	—	566,336	581,031
Absolute return	—	—	—	301,981	301,981
Private investments	—	—	—	336,968	336,968
Life insurance and other investments	3,861	5	—	—	3,866
Total investments	<u>\$ 453,161</u>	<u>240,449</u>	<u>—</u>	<u>1,205,285</u>	<u>1,898,895</u>

The following redemption table clarifies the nature, risk, and liquidity of the University's investments in alternative investment vehicles that are reported at NAV per share (or its equivalent) at June 30, 2019 (in thousands):

	Fair value	Estimated remaining lives	Unfunded commitments (4)	Redemption terms	Redemption notice period
Public equity (1)	\$ 595,155	N/A	\$ —	weekly – 2 years	0–120 Days
Absolute return (2):					
	280,914	N/A	5,000	Monthly – annually when eligible	45–90 Days
	<u>37,613</u>	up to 5 years	<u>52,911</u>	Generally not eligible	—
	318,527		57,911		
Private investments (3)	<u>381,257</u>	up to 10 years	<u>250,371</u>	Generally not eligible	—
Total	<u>\$ 1,294,939</u>		<u>\$ 308,282</u>		

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- (1) This category's primary objective is to capture the returns of publicly traded equities on a global market basis in order to provide long-term growth to the endowment.
- (2) The primary objective of this category is to capture the returns associated with skill-based active management by exploiting the inefficiencies associated with marketable securities, thus providing a diversifying return stream with low correlation to returns of stocks. These funds should also provide principal protection in equity sell-offs.
- (3) This category includes investments in private equity and real estate funds. The primary objective of private equity funds is to achieve long-term returns in excess of public equity investments in part by earning an illiquidity premium. The primary objective of real estate funds is to provide portfolio diversification, with long-term returns expected to be between that of stocks and bonds. These funds will also potentially offer some protection for the endowment in the event of inflation. Private investments typically have commitment periods up to 12 years.
- (4) The University is obligated under certain investment agreements to periodically advance additional funding up to contractual levels. The investment agreements do not specify exact funding dates, however, it is likely that funding will occur over the next several years. Funds to meet these commitments will be generated from rebalancing the investment pool asset allocation, as well as donor gifts and existing cash.

#### (6) Accounts Receivable, Net

Accounts receivable at June 30, 2019 and 2018 (net of allowances for doubtful accounts) are as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Accounts receivable, net:		
Student accounts	\$ 533	398
Grants and contracts	7,201	6,997
Investment income	2,329	2,327
Other	<u>3,454</u>	<u>4,523</u>
	<u>\$ 13,517</u>	<u>14,245</u>

Allowances for doubtful accounts were \$2.4 million and \$3.1 million in 2019 and 2018, respectively.



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**(7) Notes Receivable, Net**

Notes receivable at June 30, 2019 and 2018 are as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Notes receivable, net:		
University:		
Student loans	\$ 6,841	7,436
Other	1,102	250
Less allowance for doubtful loans	<u>(271)</u>	<u>(271)</u>
Total University	<u>7,672</u>	<u>7,415</u>
Independent operations:		
Program loans	11,115	11,399
Less allowance for doubtful accounts	<u>(9,377)</u>	<u>(9,456)</u>
Total independent operations	<u>1,738</u>	<u>1,943</u>
	<u>\$ 9,410</u>	<u>9,358</u>

Independent operations notes receivable primarily consist of loans provided by BFTP to early stage firms. The majority of these loans are fully reserved.

**(8) Property, Plant, and Equipment, Net**

Property, plant, and equipment are summarized as follows at June 30, 2019 and 2018 (in thousands):

	<u>2019</u>	<u>2018</u>
Land and improvements	\$ 70,868	66,646
Buildings and improvements	723,012	685,779
Furniture, equipment, books, and collections	220,397	215,404
Construction in progress	<u>100,974</u>	<u>35,415</u>
	1,115,251	1,003,244
Less accumulated depreciation	<u>(577,957)</u>	<u>(551,861)</u>
Total	<u>\$ 537,294</u>	<u>451,383</u>

Depreciation expense totaled \$31.6 million and \$30.0 million for the years ended June 30, 2019 and 2018, respectively. Interest expense that was capitalized totaled \$1.1 million and \$0.5 million for the years ended June 30, 2019 and 2018, respectively.

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**(9) Contributions Receivable, Net**

Unconditional promises to give are included in the consolidated financial statements as contributions receivable and revenue of the appropriate net asset category. Contributions arising from unconditional promises to give are recorded at fair value determined based on the present value of estimated future cash flows. Contributions receivable also include charitable remainder trusts where the University is not the trustee of the assets of the trust, but will receive a distribution upon its termination. The net present value of contributions receivable is calculated using a discount rate range of 1.76% to 4.40%. Unconditional promises are expected to be realized in the following periods (in thousands):

	<b>2019</b>	<b>2018</b>
In one year or less	\$ 16,087	16,074
Between one year and five years	23,177	13,841
More than five years	6,462	3,968
	45,726	33,883
Less:		
Unamortized discount	(1,839)	(639)
Allowance for uncollectible accounts	(2,313)	(2,205)
	\$ 41,574	31,039

Contributions receivable from federal and state government agencies are included in grants receivable (note 6). Outstanding amounts related to conditional federal grants as of June 30, 2019 were approximately \$39.7 million. Outstanding pledges that were conditional amounted to \$11.4 million and \$11.3 million as of June 30, 2019 and 2018, respectively.

**(10) Net Assets**

Net assets without donor restrictions include the following at June 30, 2019 and 2018 (in thousands):

	<b>2019</b>	<b>2018</b>
Undesignated	\$ 242,150	216,202
Board designated endowment funds	422,558	414,923
Annuity and life income funds	3,301	3,215
Plant funds and capital project reserves	300,874	302,894
Independent operations	57,942	57,812
	\$ 1,026,825	995,046

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Net assets with donor restrictions include the following at June 30, 2019 and 2018 (in thousands):

	<b>2019</b>	<b>2018</b>
Contributions receivable	\$ 41,574	31,039
Loan funds	2,670	2,520
Annuity and life income funds	31,579	29,046
Endowment funds- corpus	553,202	531,644
Accumulated gains on endowment funds	379,029	355,072
Other – related to time and purpose restrictions	27,907	11,534
	\$ 1,035,961	960,855

Based upon spending restrictions in effect as of June 30, 2019, endowment funds and accumulated gains on donor restricted endowment funds are restricted for the following future spending purposes.

	<b>With donor restrictions</b>	
	<b>Endowment funds</b>	<b>Accumulated gains on endowment funds</b>
Scholarships and fellowships	45 %	36 %
Professorships and chairs	12	12
Without donor purpose restrictions	19	37
Other	24	15

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**(11) Bonds, Loans, and Notes Payable**

Bonds, loans, and notes payable are reported net of any unamortized premiums, discounts, or issuance costs. Net unamortized premiums were \$2.9 million and \$3.1 million at June 30, 2019 and 2018, respectively. Net unamortized bond issuance costs were \$1.6 million and \$1.7 million at June 30, 2019 and 2018, respectively. The following table presents bonds, loans, and notes payable at June 30, 2019 and 2018 (in thousands):

	<b>2019</b>	<b>2018</b>
Taxable Commercial Paper Series A, up to \$75 million, weighted average interest rate of 2.35% and 2.02% on June 30, 2019 and 2018, respectively; average duration of 63 days for the years ended June 30, 2019 and 2018	\$ 20,000	20,000
Northampton County General Purpose Authority (NCGPA):		
Series 2000B bonds; tax-exempt variable rate revenue bonds, \$25,000 due serially from December 1, 2003 to December 1, 2030, variable rates of 1.55% and 1.40% on June 30, 2019 and 2018, respectively; bonds are supported with a standby bond purchase agreement, which expires on September 16, 2020	14,752	15,632
Series 2001 bonds; tax-exempt variable rate revenue bonds, \$21,780 due serially from October 15, 2006 to October 15, 2019, variable rate of 1.55% and 1.40% on June 30, 2019 and 2018, respectively; bonds are supported with a standby bond purchase agreement, which expires on October 15, 2019	1,944	5,037
Series 2004 bonds; tax-exempt index rate revenue bonds, \$50,000 due serially from May 15, 2025 to May 15, 2034, rates of 2.45% and 2.10% on June 30, 2019 and 2018, respectively	49,795	49,776
Series 2006A bonds; tax-exempt variable rate revenue bonds, \$16,820 due serially from November 15, 2007 to November 15, 2021, variable rates of 1.50% and 1.36% on June 30, 2019 and 2018, respectively	5,497	7,196
Series 2007 bonds; tax-exempt revenue bonds, \$24,615 variable rate CPI bonds due serially from November 15, 2019 to November 15, 2025, variable rates of 3.03% and 3.53% on June 30, 2019 and 2018 respectively	24,557	24,541

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	<b>2019</b>	<b>2018</b>
Series 2016A bonds; 4.00% to 5.00% tax-exempt fixed rate revenue bonds, \$26,715 due serially from November 15, 2026 to November 15, 2036	\$ 29,475	29,649
Series 2016B bonds; tax-exempt variable rate revenue bonds, \$74,950 due serially from November 15, 2017 to November 15, 2039, variable rate of 2.48% and 2.16% on June 30, 2019 and 2018, respectively	73,531	74,111
Series 2016 taxable bonds; \$150,000 due serially from November 15, 2044 to November 15, 2046, fixed rate 3.48%	149,180	149,149
	\$ 368,731	375,091

The proceeds of the series 2016 taxable bonds were used to finance current and future capital projects consistent with the University's capital plan, to pay the costs of issuance, and any other purpose duly authorized by the University.

Proceeds from all tax-exempt bonds, loans, and notes were used by the University to purchase land and buildings, construct or renovate facilities, upgrade computing and information service facilities, purchase equipment, and finance certain completed facilities.

The series 2016 taxable bonds are secured by a pledge of and security interest in the University's gross revenues.

Payment of all outstanding tax-exempt bonds is secured by separate loan agreements between the University and the Northampton County General Purpose Authority (NCGPA). Each loan agreement is a general obligation of the University for which it has pledged its full faith and credit. In addition, the University has granted NCGPA a security interest in the University's gross revenues as defined in each loan agreement. In accordance with the NCGPA loan agreements, the University established rates and charges sufficient to provide, in each fiscal year, for the payment of the University's operating expenses and debt service on its long-term indebtedness. The University may incur additional indebtedness under certain conditions described in the loan agreements and the bond indentures.

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At June 30, 2019, the aggregate annual maturities of bonds, loans, and notes payable for the next five years and, thereafter, are as follows (in thousands):

2020	\$	6,160
2021		6,355
2022		6,595
2023		6,970
2024		7,240
Thereafter		314,045
Total long-term bonds payable		347,365
Unamortized issuance costs		(1,560)
Unamortized bond premium		2,926
Commercial paper		20,000
	\$	368,731

The Series of 2000B, 2001, and 2006A bonds bear interest at a weekly rate determined by the remarketing agent. The Series 2004 bonds bear interest based upon a LIBOR Index Rate set by the calculation agent on a monthly basis. The University may elect to convert to another variable rate mode or to a fixed mode as determined by the remarketing agent.

Bondholders have a right to tender variable rate bonds at interest rate reset dates.

The University entered into separate standby bond purchase agreements with banks to provide liquidity in case of tender of the 2000B or 2001 bonds. These agreements expire prior to the maturity of the bonds and may be extended at the University's request. However, the banks have no obligation to agree to the extended purchase period.

The University serves as the liquidity facility for its 2006A bonds and the Commercial Paper program. As of June 30, 2019, the University estimates that \$90.1 million of liquid assets were available on a same day basis and an additional \$79.6 million was available within 7 days.

Included in other liabilities is a finance lease obligation of \$40.1 million related to the construction of a student housing residence facility on the University's land. The related construction costs are capitalized and included in property, plant, and equipment, net on the consolidated statement of financial position.

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As a component of the tax-exempt debt portfolio, the University entered into interest rate swap agreements that effectively convert certain variable rate revenue bond obligations to fixed rates or reduce the University's effective interest rate. Significant terms of each of the swap agreements are as follows (in thousands):

Series	Counterparty	Effective date	Current notional amount	University pays	University receives	Expiration date
2000B bonds	JPMorgan Chase Bank, N.A.	12/7/2000	\$ 14,815	4.530 %	67% of USD-1-month LIBOR-BBA	12/1/2030
2001 bonds	JPMorgan Chase Bank, N.A.	9/4/2001	1,945	4.400	67% of USD-1-month LIBOR-BBA	10/15/2019
2004 bonds	Wells Fargo Bank, N.A.	12/18/2008	50,000	1.953	67% of USD-3-month LIBOR-BBA	5/15/2034
2006A bonds	JPMorgan Chase Bank, N.A.	8/24/2006	5,505	3.392	67% of USD-1-month LIBOR-BBA	11/15/2021
2007 CPI bonds	JPMorgan Chase Bank, N.A.	2/1/2007	24,615	3.980 to 4.530	Variable rate based on CPI-U	various through 11/15/2025
2016B bonds	Wells Fargo Bank, N.A.	10/6/2016	73,770	1.148	70% of USD-1-month LIBOR-BBA	11/15/2039
			\$ 170,650			

### (12) Derivative Instruments

The University employs derivatives, primarily interest rate swap agreements, to manage interest rate risk associated with outstanding debt. The net fair value of the University's swap agreements is included in other assets or other liabilities in the statement of financial position, and was recorded as a \$4.5 million liability and a \$4.7 million asset at June 30, 2019 and 2018, respectively. The change in fair value of the interest rate swaps is reflected in nonoperating activity on the statement of activities and was \$(9.3) million and \$7.0 million for the years ended June 30, 2019 and 2018, respectively.

Certain of the University's interest rate swap agreements contain provisions that require the University's debt to maintain an investment grade credit rating from each of the major credit rating agencies. If the University's debt were to fall below investment grade, it would be a violation of these provisions, and the counterparties to the rate swap agreement could request next-day full collateralization on all rate swaps in net liability positions. To date, the University has not posted collateral for any rate swap agreements. If the credit-risk-related contingent features underlying these agreements were triggered on June 30, 2019, the University would be required to post an additional \$7.2 million of collateral to its counterparties.

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**(13) Functional Allocation of Expenses**

The following table includes operating expenses by type and function for the year ended June 30, 2019 and by function for the year ended June 30, 2018 (in thousands):

	<u>Instruction</u>	<u>Research</u>	<u>Public service</u>	<u>Academic support</u>	<u>Student services</u>	<u>Institutional support</u>	<u>Auxiliary enterprises</u>	<u>Independent operations</u>	<u>Total</u>
Salaries and wages	\$ 87,945	18,799	831	15,537	17,101	35,790	4,183	3,624	183,810
Employee benefits	30,450	3,758	208	5,659	5,485	12,748	1,200	1,027	60,535
Purchased services	2,501	4,957	198	2,335	2,321	10,394	13,047	1,769	37,522
Occupancy	10,506	2,273	241	2,470	2,516	4,739	11,529	635	34,909
Depreciation	9,386	5,033	185	3,376	3,052	5,353	3,612	1,611	31,608
Interest	6,658	1,450	62	1,167	1,289	2,689	321	—	13,636
Other expenses	13,075	7,675	1,290	8,754	8,601	5,542	6,689	1,792	53,418
Total	<u>\$ 160,521</u>	<u>43,945</u>	<u>3,015</u>	<u>39,298</u>	<u>40,365</u>	<u>77,255</u>	<u>40,581</u>	<u>10,458</u>	<u>415,438</u>
2018 Total	\$ 156,074	44,138	2,618	38,237	39,029	75,170	38,955	11,054	405,275

The consolidated financial statements report certain categories of expenses that are attributable to more than one function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include employee benefits, interest, and certain occupancy expenses, which are allocated on the basis of salary and wage expense.

Fund-raising costs were approximately \$14.4 million and \$11.1 million in 2019 and 2018, respectively, and are included in institutional support.



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**(14) Postretirement and Postemployment Benefits Other than Pensions**

The University pays for a portion of the cost of medical insurance for retired employees and their eligible dependents. During fiscal year 2019, the University reimbursed retirees a maximum of \$102.30 per month for premium expenses. The maximum monthly reimbursement amount will increase each year at the lesser of medical Consumer Price Index (CPI) or 8%. These postretirement medical benefits accrue from the later of date of hire or age 30. The University uses a July 1 measurement date for its plan. Summarized plan information is stated below (in thousands):

The following shows the reconciliation of the beginning and ending balances of the benefit obligation (in thousands):

	<b>2019</b>	<b>2018</b>
Benefit obligation at beginning of year	\$ 46,295	44,990
Operating:		
Service cost	1,602	1,548
Interest cost	2,034	1,849
Benefits paid	(1,193)	(1,101)
Total operating	2,443	2,296
Nonoperating:		
Actuarial gain	—	(92)
Assumption changes	3,498	(899)
Total nonoperating loss (gain)	3,498	(991)
Benefit obligation at end of year	\$ 52,236	46,295

The following table sets forth the status of the plan, which is unfunded, at June 30, 2019 and 2018:

	<b>2019</b>	<b>2018</b>
Accumulated postretirement benefit obligation:		
Retirees	\$ 17,300	17,155
Fully eligible active plan participants	16,521	15,034
Other active plan participants	18,415	14,106
Total	52,236	46,295
Plan assets at fair value	—	—
Accumulated postretirement benefit liability	\$ 52,236	46,295

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Weighted average assumptions for the years ended June 30, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Discount rate for net periodic postretirement benefit cost	4.45 %	4.16 %
Discount rate for accumulated postretirement benefit obligation	3.90	4.45
Maximum increase in reimbursement rate	lesser of medical CPI or 8%	lesser of medical CPI or 8%

Assumed healthcare cost trend rate at June 30, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Healthcare cost trend rate assumed for next year	4.25 %	4.25 %
Rate to which the cost trend rate is assumed to decline (ultimate rate)	4.25	4.25
Year that ultimate rate is reached	N/A	N/A

Impact of 1% increase in assumed healthcare cost trend rate at June 30, 2019 and 2018 is as follows (in thousands):

	<u>2019</u>	<u>2018</u>
Increase in accumulated postretirement benefit obligation	\$ 10,117	8,966
Increase in net periodic postretirement benefit cost	948	905

Estimated future University contributions reflecting expected future service are as follows (in thousands):

Fiscal year ending June 30:	
2020	\$ 1,274
2021	1,380
2022	1,489
2023	1,607
2024	1,725
2025 through 2029	10,593

## LEHIGH UNIVERSITY

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#### **(15) Retirement Plans**

The University provides pensions to substantially all salaried faculty and staff through a defined-contribution plan administered by Teacher's Insurance and Annuity Association/College Retirement Equities Fund. The plan features base contributions from the University and voluntary employee contributions with a University match. Total expense for this plan was \$14.8 million and \$14.6 million in 2019 and 2018, respectively.

#### **(16) Grants and Contracts**

The University receives grant and contract revenue from various government agencies and private sources for the support of research, training, and other sponsored programs. Revenues associated with the direct costs of these programs are recognized as the related costs are incurred. Indirect cost reimbursements from federal agencies are based on predetermined rates negotiated with the University's cognizant agency, the Office of Naval Research, and are in effect through fiscal year 2020. These rates are also used for other sponsored programs except where separately negotiated. Indirect cost reimbursements from all sources totaled \$9.1 million and \$8.6 million in 2019 and 2018, respectively.

#### **(17) Commitments and Contingencies**

Open commitments with general contractors, engineering firms, and other vendors related to the construction, renovation, and repair of certain facilities amounted to approximately \$22.1 million and \$52.6 million as of June 30, 2019 and 2018, respectively.

The University leases certain equipment and real property. These leases are classified as operating leases and have lease terms ranging from one to ten years. Total lease expenses were approximately \$2.9 million and \$1.6 million in 2019 and 2018, respectively.

#### **(18) Income Taxes**

The University has been recognized by the Internal Revenue Service (IRS) as exempt from federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code, except for taxes on income from activities unrelated to its exempt purpose. There was no provision for income taxes due on unrelated business income in the accompanying consolidated financial statements. Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the University and recognize a tax liability (or asset) if the University has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken by the University, and has concluded that as of June 30, 2019 there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the consolidated financial statements. The University is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

#### **(19) Subsequent Events**

The University has evaluated subsequent events through October 18, 2019, the date the consolidated financial statements were issued, and concluded that there are no items requiring disclosure.